

**MOTION  
OF THE PORT OF SEATTLE COMMISSION  
SELECTING A SEARCH FIRM TO IDENTIFY  
CANDIDATES FOR PORT CHIEF EXECUTIVE OFFICER**

**FEBRUARY 4, 2014**

**TEXT OF THE MOTION**

The Commission hereby selects executive search firm Spencer Stuart as its consultant for the 2014 search for a Chief Executive Officer for the Port of Seattle.

**STATEMENT IN SUPPORT OF THE MOTION**

Spencer Stuart is one of the world's leading executive search consulting firms. Founded in 1956 and privately owned, the firm is headquartered in Chicago, Illinois, and has offices in Seattle. The firm has broad experience assisting large companies, non-profits, and government agencies in hiring leaders and executives who have the necessary skill, experience, and qualities to advance strategies and achieve outstanding results. Spencer Stuart has extensive global experience consulting with aviation and maritime interests to identify aviation, transportation, and logistics leadership.

Spencer Stuart's search process involves understanding a business's strategic requirements and includes a competency-based assessment tool that takes into account the culture of an organization to ensure the successful placement of the right candidate.

The firm's statement of values notes adherence to a code of professional ethics, handling relationships with clients, candidates, and colleagues with great care. It states in part, "We offer advice with courage and honesty and treat sensitive information with the utmost respect and discretion. Above all, we value quality – the quality of the service we provide our clients and the way we treat our candidates, whether we have been retained to recruit a senior executive, advise a board, or conduct a leadership assessment exercise."